

	Actual 2017	Budget 2017	Budget 2018
12/16 - 11/17			
ALL REVENUES			
43100 MEMBER DUES			
Active	\$867,679.34	\$847,447	\$971,885
Associate	\$13,249.15	\$11,076	\$13,284
Retiree	\$19,918.00	\$22,020	\$22,740
Reserve	\$15,324.39	\$16,416	\$18,144
Assessments	\$58,753.75	\$66,690	\$10,770
43200 FUNDRAISING			
Member Events	\$69,652.11	\$30,000	\$25,000
SPOA Member Store	\$7,912.91		
Cost of Goods Sold	-\$9,174.91		
Membership Hall	\$2,600.00	\$2,000	\$2,000
43300 INVESTMENT RETURN	\$83,548.75		
43500 OTHER INCOME			
Member Loan Program interest	\$20,229.65	\$15,000	\$20,000
Tenant Income	\$45,473.76	\$46,000	\$46,000
Voluntary PAC contributions	\$500.00		
Other Income	\$2,103.03		
TOTAL REVENUES	\$1,197,769.93	\$1,056,649	\$1,129,823
ALL EXPENSES			
51000 ADMINISTRATION			
Personnel	\$150,303.48	\$148,000	\$153,000
Release Time		\$60,000	\$30,000
General Office Operations	\$49,126.34	\$50,000	\$50,000
BOD / EBOD Operations	\$94,919.97	\$90,000	\$90,000
CIP - Building / Tech/ Equip/ Furniture	\$186,749.94	\$200,000	\$190,000
Principle Payment on the Mortgage			\$80,000
Retiree Administration	\$0.00	\$0	\$0
TOTAL ADMINISTRATION	\$481,099.73	\$548,000	\$593,000
52000 MEMBER LEGAL DEFENSE			
PORAC LDF Active/Associate	\$203,177.25	\$206,123	\$186,879
PORAC LDF Reserves	\$2,344.50	\$1,428	\$2,268
Mastagni Retainer	\$43,962.00	\$54,852	\$53,640
LDF Contingency Reserve	\$900.00	\$0	\$0
TOTAL MEMBER LEGAL DEFENSE	\$250,383.75	\$262,403	\$242,787
53000 COLLECTIVE BARGAINING			
MOU Enforcement / Negotiation	\$17,574.00	\$80,000	\$25,000
General Advocacy	\$0.00	\$0	\$0
Retiree Negotiations	\$0.00	\$0	\$0
NEG Contingency Reserve	\$6,155.08	\$0	\$0
TOTAL COLLECTIVE BARGAINING	\$23,729.08	\$80,000	\$25,000
54000 PUBLIC OUTREACH			
BOD / EBOD Public Outreach	\$29,886.88	\$25,000	\$30,000
SPOA External Partnerships	\$11,017.61	\$10,000	\$10,000
Public Relations Firm			\$60,000
Retiree Public Outreach	\$123.84	\$0	\$0
PAC - Political Action	\$18,952.00	\$65,000	\$80,000
Member Communications	\$4,561.50	\$1,200	\$1,200
PUB - Contingency Reserve	\$0.00	\$0	\$0
PAC - Contingency Reserve	\$50.00	\$0	\$0
TOTAL PUBLIC OUTREACH	\$64,591.83	\$101,200	\$181,200
55000 FRATERNAL SERVICES / BENEFITS			
Membership Events	\$75,329.44	\$50,000	\$70,000
Member Fraternal Services / Benefits	\$9,919.29	\$15,000	\$17,000
Membership Hall	\$295.76	\$0	\$0
Retiree Fraternal Services / Benefits	\$7,210.49	\$0	\$0
MSB - Contingency Reserve	\$0.00	\$0	\$0
TOTAL FRATERNAL SERVICES / BENEFITS	\$92,754.98	\$65,000	\$87,000
Other Expenses			
TOTAL EXPENSES	\$912,559.37	\$1,056,603	\$1,128,987
NET INCOME (NET LOSS)	\$285,210.56	\$46	\$836